



Defense Security Cooperation Agency
NEWS RELEASE

On the web: <http://www.dsca.osd.mil>

Media/Public Contact: (703) 604-6618

Date: 11 October 2002

Transmittal No. 03-05

North Atlantic Treaty Organization Consultation, Command, and Control Agency - Satellite Communication Services and Support

On 11 October 2002, the Defense Security Cooperation Agency notified Congress of a possible Foreign Military Sale to the NATO Consultation, Command, and Control Agency (NATO NC3A) of satellite communication services and support. The total value, if all options are exercised, could be as high as \$550 million.

NATO NC3A has requested a possible sale of satellite communication services and support for Extremely High Frequency (EHF) service on the United States Advanced EHF (AEHF) systems, AEHF follow-on support for meeting future satellite communication requirements, control of service-provisioned resources on AEHF and applicable follow-on systems, communications infrastructure upgrade and maintenance support, operation and logistics support including training, publications and documentation, U.S. Government and contractor technical assistance and other related requirements. The estimated cost is \$550 million.

This proposed sale is in support of a competition which is limited to bids from member nations that participate in NATO. NATO remains the fundamental component of U.S. national security in the North Atlantic and European regions. By providing satellite communication services, the U.S. ensures interoperability with our own capabilities and those of our NATO allies and maintains a direct influence on NATO's communications architecture.

NATO currently has a satellite communications system that is used in support of NATO military operations and to provide communications for political consultations. This proposed sale would obtain a protected satellite communications capability and augment their satellite communications system. NATO has been operating a satellite communications system since the early 1970's.

The proposed sale of this equipment and support will not affect the basic military balance in the region.

There is no prime contractor involved in this program. The NATO bid is open only to NATO member nations. There are no offset agreements proposed in connection with this potential sale.

Implementation of this proposed sale will require the assignment of 10 U.S. Government and 15 contractor representatives, throughout NATO's area of operations, for 11 years.

There will be no adverse impact on U.S. defense readiness as a result of this proposed sale.

This notice of a potential sale is required by law; it does not mean that the sale has been concluded.