



DEFENSE SECURITY COOPERATION AGENCY

201 12<sup>TH</sup> STREET SOUTH, STE 203  
ARLINGTON, VA 22202-5408

NOV 28 2011

In reply refer to:  
USP010712-11

MEMORANDUM FOR DEPUTY ASSISTANT SECRETARY OF THE ARMY, DEFENSE  
EXPORTS AND COOPERATION, DEPARTMENT OF THE ARMY  
ATTN: SAAL-NP (MR. FLOYD BAKER),

SUBJECT: Revise Nonrecurring Cost (NC) Charge Item Description, RQ-7B, DSCA Policy  
Memo 11-57

The attached Finding, signed by the Director, Defense Security Cooperation Agency, revises the Item Description associated with the nonrecurring cost (NC) recoupment pro rata charge for the sale, coproduction, or licensed production of the items shown on the Finding table. This revision aligns the NC charge description with the Military Articles and Services List description in the Defense Security Assistance Management System.

The NC charges listed in the Finding will be included in the next update of Appendix 1 of the automated version of the Security Assistance Management Manual found on the DSCA Web Page.

DoD NC recoupment charges are required to be reimbursed to the Department of Defense within 30 days following delivery or purchaser acceptance (whichever comes first) of each item sold or produced; and all recoupments will be recorded under DSCA(Q) 1112 Report. In accordance with the Arms Export Control Act, any country requesting a waiver of NC charges must request the waiver in writing prior to finalization of the purchase, if it is to be approved. The point of contact for additional information is Ms. Susan Kidd at (703) 604-6625, e-mail: susan.kidd.ctr@dscamail or Ms. June Squire at (703) 601-3833, e-mail: june.squire.ctr@dscamail.

  
Jeanne L. Farmer  
Principal Director  
Programs

Attachment:  
As stated





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**FINDING**

In accordance with DoD Directive 2140.2, dated January 13, 1993, I hereby approve a nonrecurring cost recoupment pro rata charge for the sale, coproduction, or licensed production of the major defense equipment shown below:

**CATEGORY VII – AIRCRAFT AND ASSOCIATED EQUIPMENT**

<b>CURRENT ITEM DESCRIPTION</b>	<b>NC CHARGE</b>
Unmanned Aerial Vehicle (Shadow 200, RQ-7B) (Previous NC: \$1,994,242) MASL: 1550SHADOW200	\$2,180,735

<b>REVISED ITEM DESCRIPTION</b>	<b>NC CHARGE</b>
Unmanned Aerial System (UAS), Shadow 200 (RQ-7B) (Previous NC: \$1,994,242) MASL: 1550SHADOW200	\$2,180,735

This administrative change revises DSCA Policy Memo #10-12, rescinds DSCA Policy Memo #06-21 and is effective immediately.

**Richard A. Genaille, Jr.**  
**Acting Director**

